

# Indian Institute Of Export Management

**Patidar Exports Private Limited** Poornima Varma, Sanjay Kumar Jena. 2017 In 2016, Vishant Patel, the founder of Patidar Exports Private Limited (PEPL), an export firm for cotton and other products in Ahmedabad, was planning to export to more countries. Patidar Exports already sold cotton to China, Bangladesh, Pakistan and Vietnam and Vishant now how to decide between Indonesia, Turkey and Thailand as the next market for his cotton. However, each market had its peculiarities. In Turkey there were many opportunities, but the entry regulations were stringent, whereas in Thailand the regulations were relaxed, but the competition was fierce. The students are given the relevant data about Turkey, Thailand and Indonesia cotton imports and invited to consider which of three countries is the best market for Vishant's cotton.

**A Complete Guide to Careers** Prem P. Bhalla. 2007 In Order To Launch A Satisfying Career One Needs To Recognize His Interests And Lifestyle. The Work Must Be In Harmony With One S Personality And Circumstances If One Wishes To Find Happiness In One S Vocation. The Present Book Is A Comprehensive Manual That Explains How Young People Can Plan A Career Of Their Choice. It Answers To Numerous Questions That Often Confuse People While Opting A Career. It Highlights: How To Understand Work And Ethics. How To Evaluate Yourself For A Career. How To Understand Career Opportunities. How To Plan The Career. How To Look For A Job. How To Get Self-Employed. How To Establish A Small Industry. In Addition, It Provides A Comprehensive Profile Of More Than Seventy-Five Hottest Careers Of The Present Times. Also, It

Includes Addresses Of A Large Number Of Institutes In A Wide Range Of Fields, Including Accounts, Agriculture, Business, Law, Design, Engineering And Many More. Since Manufacturing Offers Many Vocational Options, The Intricacies Of Establishing A Manufacturing Unit Have Been Discussed In Detail. This Book Is Undoubtedly Valuable For All Young People In Search For An Ideal Career, And For The Parents Who Desire To Establish Their Children Well.

**Export Marketing Operations** Lothar G. Winter, Sukh Sampat Mehta, P. A. Bhaskara Rao. 1969 Textbook comprising a case study approach to export marketing and trade operations in India - includes information of the use of case studies as teaching methods, and covers decision making, the supply and demand for consumer goods, price determination, publicity, transport facilities, etc. Bibliography pp. 369 to 410.

*Students' Britannica India: Careers* .2000

**Export and Import Management** Ram Singh. 2020-12  
Comprehensively encapsulates the vital elements of Exim functions and helps understand the Exim operations in the current global trading regime. This book provides an insight on how to effectively manage the export - import process, covering important functions of procedural formalities, documentation, custom clearance, regulatory compliance with various authorities involved, and safe and systematic realization of payments from abroad. *Export and Import Management: Text and Cases* will help readers to understand and analyse the risks involved, such as transport risks and credit and exchange rate fluctuation risks, at various stages of trade operations. Conceptualized and mapped to meet the curriculum requirements of all prominent universities in India, this book supplements the core theoretical foundations with demonstrative caselets, discussion questions, critical thinking questions, figures, tables and up-to-date coverage of Exim regulations. Besides being a staple read for students of Exim courses, it will be a useful companion for practising

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managers in the field. Key Features: - In-depth coverage of all elements of Exim operations - Coverage of up-to-date Exim rules, regulations and business practices - Over 40 industry-oriented caselets from India and the rest of the world to aid classroom teaching - Detailed references to best trade practices and models

### **FUNDAMENTALS OF ENTREPRENEURSHIP SANGRAM**

KESHARI MOHANTY.2005-01-01 Designed primarily as a textbook for undergraduate students of commerce, this accessible and easy-to-read text gives a clear exposition of the theory and practice of entrepreneurship. It exposes the readers to the entrepreneurial culture and industrial growth in India. The intricate theories involved in entrepreneurship are explained in a step-by-step manner, supported by a large number of tables and figures. The thorough discussion on promotion of venture and raising of funds is aimed at enabling the potential entrepreneurs to set up and successfully manage their own small business units. Separate chapters on Women Entrepreneurship and Rural Entrepreneurship make this text a class apart. Besides undergraduate students of commerce, students of management and EDP trainers will also find this text extremely useful. Above all, all those who are interested in and enthusiastic about setting up their own small units will find the book quite handy.

### **Complete Guide to Career Planning DEVAJIT**

BHUYAN.2015-06-01 Career planning has become a survival skill in today's world. Choosing a Career should be by Choice and not by Chance. But HOW TO CHOOSE THE RIGHT CAREER? What are the factors one should consider while choosing a career? A Complete Guide to Career Planning is about how to decide the direction your career will take. The purpose behind writing this book is to make you conversant with the various career options that you can pursue and enable you to select the right career you most fit in. The author has meticulously explored and mapped the cavernous paths of the globe of careers, which exist presently. The book provides a straightforward introduction to the concepts

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of career choices and the importance of planning. It emphasises the importance of self-exploration by empowering readers to look at themselves, their strengths and weaknesses, and their background and values, and then realistically evaluate the various opportunities in the world of career. With this comprehensive guide a student can learn how to explore career options, plan a career path, and find the right school and colleges for higher studies that will help him achieve his goals easily and convincingly. The book includes all the information you need to plan your future and take control of your career.

*Export and Import Procedures* Jignesh Vidani. 2019-01-10 This book is the work of almost 3.5 years of my academic career. The book focuses on the way of starting a new export and import business. The entire book is divided into four main modules. The 1st module discusses about the role of export import in developing country like India, the current scenario of the Export and import in India, Categories of Exporters and Preliminaries of starting an Export and Import Business in India. The 2nd module discusses about the registration process of Exporters and importers, registration with Export Promotion council, Registration cum membership certificate, registration with government bodies relating to the Export and import business. The 3rd module discusses about the detailed registration process of central excise, assessment of the central Excise, mode of payment of central excise, CENVAT credit, arranging for the import finance and export finance and the EXIM bank. The 4th Module discusses about the Scrutiny of the Import and export documents, Methods of payment, Exchange rate, forward market, Custom Clearance of imported goods, Agri Export zone, 100% Export oriented units, Export Processing zones, Special Economic zones, Port trusts, Service exports, Service Export Councils and FEMA Act Each unit comprises of a list of terms and practice questions. It also has past GTU Papers for the practice of the students. The book is worth for the bachelor level and even few

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master level students who learn Export and import Procedures and International Business.

**BEYOND TRADE FINANCE** RUPNARAYAN BOSE.2021-04-21 If you think that the rules of the International Chamber of Commerce (ICC), Paris on trade finance and documentary credits have no surprises left for you, then read this book very carefully from cover to cover. Whether you are a trade finance veteran or a recent entrant, the articles in this book will provide you with a few unconventional and unusual perspectives about the UCP and the ISBP rules. The book discusses selected provisions of UCP 600, and also raises several pertinent questions. For example, does the SWIFT MT700 really provide for an expiry date? Is article 15 necessary? Why shouldn't UCP sub-article 16(f) apply to a nominated bank? Did you know that UCP article 10 on amendments has a huge logical error? Why are some critical rules missing in the UCP (they are only in the ISBP)? Are you aware that sub-articles 14(g), and 14(h) on non-documentary conditions, are both incorrectly structured? Which ICC 'rules' apply if a presentation contains only copies of transport documents? Must a B/L or a MMTD show a date of issue? What is 'negotiation'? Why is the place where a credit is available of critical importance to an exporter/beneficiary? Go ahead and read the book. It will provide you with plenty of food for thought, a deeper understanding of the rules of trade finance, and value for money.

*Export Import Management* Justin Paul,Rajiv Aserkar.2008-03-27 Export Import Management is a comprehensive textbook that is specially designed to meet the needs of MBA/PGDM students specializing in International Business. It would also be useful to students pursuing Master of International Business, diplomas and certificate courses in International Business in institutions such as IIFT, GIFT, Symbiosis etc. The book would provide real life practical information in the Indian context.

**Exporting Services** Arti Grover Goswami,Aaditya

Mattoo,Sebastian Saez.2011-11-15 Through country case studies

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as well as econometric analysis, this book attempts to identify the factors that have helped developing countries succeed in exporting services. It examines strategies that have been successful as well as those that have not delivered expected results..

Annual Report Indian Institute of Foreign Trade.2006

**Export Management** Singh & Mahadevan.2010 Contents: Product Suitability and Packaging for Export, Small Business in Export, Export- Oriented Financial Institutions, The Banking System: Its Role in Export Development, Protecting Your Product, Export Marketing Techniques, Monitoring Competitors Promotional Activities, Import Operations, In-House Information Units for Import Agencies.

Technology, Adaptation, and Exports Vandana

Chandra.2006-01-01 The literature on technological change and growth has mainly used econometric models to establish that factors such as the degree of openness, skills, research and development expenditures, number of patents etc. are critical determinants of innovation and its effect on growth. However, this approach fails to explain the role of institutions and policies that created the environment for innovation. Using 10 case studies from developing countries, this book examines how governments fostered technological adaptation through public-private partnerships to develop world-class exporters in high-growth, non-traditional industries.

Export Import Procedures & Documentation Dr. Mukul Burghate I Dr. Aparna Samudra. Starting and running a successful import-export business is full of challenges, right from deciding the name of the company to finding the right clients and distributing goods. There's much hassle waiting for you. If you miss out on perfection in any of the parts of the export and import procedure, you may face a big loss and legal headache. You need to perfectly understand the import export procedure, regulatory framework, documents, intricacies of various stages, and stakeholders

involved in the beginning phase of your import and export business. If you're planning to begin your export and import business in India, then you need to understand the terms of the Foreign Trade Act of 1992. This act has a lot to explain with regards to the regulation of foreign trade from India. The purpose of this Study Material is to present an introduction to the Export Import Procedures & Documentations subject of MBA. This book contains the syllabus from basics of the subjects going into the intricacies of the subjects. All the concepts have been explained with relevant examples and diagrams to make it interesting for the readers. An attempt is made here by the authors to assist the students by way of providing ebook Study Material as per the curriculum with eco-friendly and non-commercial considerations. However, it is implicit that these are exam-oriented Study Material and students are advised to attend regular lectures in the Institute and utilize reference books available in the library for In-depth knowledge. We owe to many websites and their free contents; we would like to specially acknowledge contents of website [www.wikipedia.com](http://www.wikipedia.com) and various authors whose writings formed the basis for this book. We acknowledge our thanks to them. At the end we would like to say that there is always a room for improvement in whatever we do. We would appreciate any suggestions regarding this study material from the readers so that the contents can be made more interesting and meaningful. Readers can email their queries and doubts to our authors on [tmcnagpur@gmail.com](mailto:tmcnagpur@gmail.com). We shall be glad to help you immediately. Dr. Mukul Burghate; BE, FIE, M.Com, MBA, SET, NET, PhD Dr. Aparna Samudra; Economics (Hons.), Delhi, PGDBM (IMS), SET , PhD Authors

### **Information Security Management Handbook, Sixth Edition**

Harold F. Tipton, Micki Krause. 2009-06-24 Every year, in response to new technologies and new laws in different countries and regions, there are changes to the fundamental knowledge, skills, techniques, and tools required by all IT security

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professionals. In step with the lightning-quick, increasingly fast pace of change in the technology field, the Information Security Management Handbook, updated yearly, has become the standard on which all IT security programs and certifications are based. It reflects new updates to the Common Body of Knowledge (CBK) that IT security professionals all over the globe need to know. Captures the crucial elements of the CBK Exploring the ten domains of the CBK, the book explores access control, telecommunications and network security, information security and risk management, application security, and cryptography. In addition, the expert contributors address security architecture and design, operations security, business continuity planning and disaster recovery planning. The book also covers legal regulations, compliance, investigation, and physical security. In this anthology of treatises dealing with the management and technical facets of information security, the contributors examine varied topics such as anywhere computing, virtualization, podslurping, quantum computing, mashups, blue snarfing, mobile device theft, social computing, voting machine insecurity, and format string vulnerabilities. Also available on CD-ROM

Safeguarding information continues to be a crucial concern of all IT professionals. As new risks threaten the security of our systems, it is imperative that those charged with protecting that information continually update their armor of knowledge to guard against tomorrow's hackers and software vulnerabilities. This comprehensive Handbook, also available in fully searchable CD-ROM format keeps IT professionals abreast of new developments on the security horizon and reinforces timeless concepts, providing them with the best information, guidance, and counsel they can obtain.

**Multiple Career Choices** Devajit Bhuyan.2002-05-17 Choosing the right career is critical to success in one's life. Overload of information on Internet only serves to confuse an already confused mind. This book provides information about jobs and

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educational openings for 10+2, graduates and post graduates in technical, professional, science, commerce and arts faculty. Questionnaire helps the students to gauge his interests, abilities, aptitudes and opportunities to facilitate proper selection of job or study.

Towards a New Era M. L. Sondhi.2001

Indian Books in Print .2003

**Managing Quality in Egypt** International Trade Centre.2017-02-08 Companion guide and supplement to the publication, Export Quality Management: A guide for small and medium-sized enterprises, country adaptation for the Egypt. This publication provides an overview of the country's national quality infrastructure that includes food safety and animal and plant health; it also provides contacts of quality-related service providers in Egypt.

Career Education in India S. K. Gupta.1994

Manufacturing Exports from Indian States Jaya Prakash Pradhan,Keshab Das.2015-08-04 This book investigates the less-explored dimensions of how industries in different Indian subnational spaces or states have responded to the growing phenomenon of internationalization. What factors have influenced firms participating in global business? Have state (both central and provincial) policies acted as catalyst for local firms? Not only does this study delve into these issues; it also painstakingly develops a comprehensive database that remains unique in the absence of reliable official statistics on this subject to date. Efforts have been made to establish a reasonably consistent dataset for the period 1990-2008 derived from the CMIE-PROWESS database. Care has been taken to condense the data and classify it by sector, location, size and ownership. The study delineates export patterns by firm and state and explores factors influencing export decisions according to sector, size and location. A further interesting aspect is the book's critical examination of industrial and trade promotion policies at the

state/regional level that might have contributed to or hindered exporting by firms. The states considered for detailed policy discussions are highly diverse and include Gujarat, Odisha and Karnataka. To address the glaring absence of literature on the role of subnational factors in enterprises' export performance, a preliminary state-by-state analysis of the spatial determinants of firms' export activities is also provided.

**Import-Export Business** .2018-02-21

**Students' Britannica India: Careers** Dale Hoiberg.2000

Trade Policies of India Vadiraj Raghawendracharya

Panchamukhi.1978

*INTERNATIONAL BUSINESS* JUSTIN PAUL.2013-11-13 This well accepted book, now in its Sixth Edition, designed to use as a main text for courses such as International Business Strategies, Global Business Environment and International Business. The book is now comprehensive enough to cover the syllabus of all universities worldwide. It gives upto date data and information on International Business. It also comprises a set of EXIM documents, Objective Type Questions and three Model Test Papers. New to This Edition • Ivey's Best Selling Case, "Louis Vuitton in Japan" [ECCH Award Winning Case] • Classic case—"Genting Malaysia: From East to the West" • Video Exercise matching with the chapter content from author's fan page—facebook.com/drjustinpaul • Update data and more examples. The text is highly useful for the students of Management, Commerce and Economics. It is also of great benefit to practising managers in the field of International Business and to export-import professionals.

**E-mail Directory of Institutions in India** Hari Krishen Kaul,Sangeeta Kaul.2000

*INTERNATIONAL TRADE & EXPORT MANAGEMENT* UDIT KUMAR CHAUHAN,RITIKA MAHESHWARI. This book offers a comprehensive coverage of International Trade & export management in Indian context.This book has been written

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according to the syllabus prescribed for B.Com, BBA, MBA examinations of Indian universities. International business and export is an emerging area in India with immense potential to generate revenue and employment. This book encourages students to take up the field of international business and export management as career. It endeavours to provide the fundamentals and a full overview of the international business and export management in Indian context.

**EXPORT - IMPORT AND LOGISTICS MANAGEMENT USHA KIRAN RAI.** 2010-01-08 This textbook, now in its Second Edition, continues to provide an easy and accessible introduction to the import-export and logistics management. With the globalization, international trade procedures and documentation have undergone remarkable changes over the last decade or so. This process of change got accelerated after the enactment of the Foreign Exchange Management Act, 1999. This, coupled with the thrust given to the liberalization process by the Government, has brought to fore the importance of export procedures and documentation and international logistics management. This comprehensive and revised book includes a new chapter on Foreign Exchange Risk Management and elaborates the procedures for availing different export incentives. Divided into eight parts, the text discusses the export-import environment, the procedures for obtaining finance by the exporter, convertibility of rupee, liberalization and its impact, the foreign exchange market, export-import procedures and documentation. Finally, the book also dwells upon the essentials of imports and logistics management including distribution channels and international marketing. This book, dealing with the principles and practice of the management of exports, imports and logistics, should be of a great benefit to the postgraduate students of business management (MBA), and inter-national business management (MIB). Besides, the book would prove to be useful as a handy reference for exporters, importers, managers and entrepreneurs.

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Corporate Social Responsibility Baxi C.V. & Ray, Rupamanjari Sinha.2012 Corporate Social Responsibility: A Study of CSR Practices in Indian Industry takes a close look at the CSR scenario in India. While throwing light on the various issues faced by companies and their stakeholders during the implementation of CSR, it also offers strategies and recommendations for improved synergy among the stakeholders and a more effective CSR. The book is based on the authors' primary research study and is illustrated with various company examples and primary surveys on how CSR implementation varies from organization to organization, including family-based firms, public sector enterprises, multinational corporations and professional enterprises. Sectoral differences in CSR implementation have also been covered, as well as the important issue of CSR reporting practices. With CSR and sustainability as emerging domains, the book will prove to be invaluable for researchers, academicians, students, practitioners and public policy makers.

Agro-processing Uma K. Srivastava,S. Vathsala.1989

Export Management Pushpa Kapoor.2009-11-01 In this changing environment, instead of just developing managers, executives and exporters, we need to develop them to become good competitors. This book provides a simple, verbiage free and, above all, holistic compendium of principles and concepts pertaining to one of the most important areas of modern Business Management. This textbook will be helpful to all everyone whether you are a student, entrepreneur, exporter, importer or marketers.

*EXPORT & IMPORT MANAGEMENT* Ashutosh Madhukar Belapure.2014-12-01 We are pleased to bring in the book in Export & Import Management. We hope it will be useful for Management Students and Professionals.

**Marketing of Fruits & Vegetables in West Bengal** A.K. Maiti.2015-01-01 The present study Marketing of Fruits and Vegetables in West Bengal Ph.D thesis in a book form has been arranged altogether in eleven chapters including Introduction

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which presents the items are given in a chronological order; Chapter 11: Historical Background of the State; Chapter 111: Geographical Environment of the State; Chapter IV: Cultivation of Marketable Fruits & Vegetables in the State; Chapter V : Processing & Preservation of Fruits & Vegetables in the State; Chapter VI: Agri. Export Zones & Allied Services; Chapter VII: Infrastructure Development in the State; Chapter VIII: Marketing Scenario i.e Marketing of Fruits &Vegetables in the State in its various aspects; Chapter IX : Analysis & Interpretation; Chapter X: Summary of the thesis- its Findings, Problems, Recommendations, Conclusion and Bibliography; Chapter XI: Recent Development.

*Global Strategic Trade Management* Rajiv Nayan.2019-02-26 This book examines whether India is successfully integrating and adapting to the global strategic management system. It offers essential insights into the evolution of export controls for goods, which may have implications for the development of Weapons of Mass Destruction - an aspect that is especially relevant given India's robust biotechnological, chemical and nuclear industrial base. In security studies, the phrase "strategic trade management" is now slowly replacing the phrase "export control". However, for the policymaking community, export control remains popular, at least for the sake of reference. The book also describes the mechanisms India is adopting in this regard. It demonstrates the shift in the Indian approach to strategic trade management, from an outspoken critic to a supporter. Politically, the country was initially skeptical of the idea of export controls because it was a target of such systems. The book also explains the tools, forces and incentives that moved India to adapt its policy on export controls or strategic trade management.

*Press Release* Caribbean Community. Secretariat.1980

*A Practical Approach to Marketing Management* Kujnish

Vashisht.2005 In The Modern World, Every Individual Indulges In

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Marketing Process In A Variety Of Forms And At All Places Be It Buying Of Goods Or Services, Dealing With Customers, Applying For A Job, Joining A Club, Drinking Tea Or Offering Coffee. In Fact, Marketing Is An Extensive Social And Managerial Process By Which Individuals And Groups Obtain What They Need And Want Through Creating, Offering And Exchanging Products Of Value With Others. Keeping In View The Increasing Importance Of Marketing, The Present Book A Practical Approach To Marketing Management Makes An In-Depth Study Of Marketing Management And Aims To Provide For The Ambitious Students A Comfortable, Genuine And Firm Grasp Of Key Concepts Of The Subject In A Pleasantly Lucid Style With A Minimum Of Jargon. The Main Attraction Of The Book Is The Manner In Which The Fundamentals Of Marketing Have Been Explained So As To Enable The Students Not Only To Acquire Theoretical Knowledge Of The Subject But Also To Apply Them When Needed In The Real Time Marketing Situations. The Present Book Includes In Its Wide Spectrum All The Core Concepts Of Marketing Relationship Between Exchange And Marketing; Dynamic Marketing Environment; Strategies Of Marketing Planning; Marketing Research And Information Systems; Demand And Sales Forecasting; Market Segmentation, Differentiation And Positioning; Branding And Packaging; Price Determination; Marketing Channels; Retailing And Franchising; Advertising, Sales Promotion And Public Relations; Sales Management; Marketing In Service Sectors And International, Industrial And Rural Marketing, To Name But A Few. The Book Explicitly Explains The Consumer Behaviour And Social Responsibility Of Marketing And Analyses The Levels Of Competition Involved In Marketing. A Practical Approach To Each Topic, Well-Illustrated With Rich Examples From The Indian Marketing Environment, Makes The Book Easily Accessible To The Average Readers. In Addition, Practical Case Studies And Analytical Questions As Well As Marketing Quiz Provided At The End Of Each Chapter Would

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Help The Students Of The Management In Self-Study And Self-Assessment. The Book Would Be Highly Useful To The Corporate Executives And Entrepreneurs Besides The Students And Teachers Of The Subject.

*History of International Trade in Soybeans, Soy Oil and Soybean Meal, Plus Trade Policy (1859-2021)* William Shurtleff; Akiko Aoyagi.2021-09-07

The world's most comprehensive, well documented, and well illustrated book on this subject. With extensive subject and geographic index. 107 photographs and illustrations - mostly color. Free of charge in digital PDF format.

Build Business That Makes You Proud Chandra Kant.2023-07-24

Starting your own business is a dream for many people. The idea of being your own boss, setting your own hours, and working on something you're passionate about is incredibly appealing. But building a successful business takes more than just a good idea. It takes hard work, dedication, and a willingness to learn from your mistakes. In this book, I will share with you the knowledge and experience I've gained over the years of building and running my own businesses. I'll cover everything from market research and business planning to marketing and sales. By the time you finish reading this book, you'll have a solid foundation for building a successful business that you can be proud of.

**Directory of Libraries in India** Kulwant Rai Gupta.2000 The Third Revised And Enlarged Edition Of The Directory Of Libraries In India Contains Much Larger Number Of Addresses Of Libraries In India. Special Chapters Have Been Added On Addresses Of Institutions Offering Courses On Important Subjects Like Management, Medicine And Nursing, Engineering And Technology, Architecture, Law, Sports Etc.It Is Hoped That The Directory In Its Present Form Would Be Found Highly Useful By Publishers And Booksellers In Mailing Their Publicity Material. The Directory Would Also Be Useful To Librarians And Others Concerned With Educational Institutions And Organisations For Getting Information About Libraries In India.

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### **Indian Institute Of Export Management Introduction**

In this digital age, the convenience of accessing information at our fingertips has become a necessity.

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