

Mis Lecture Notes

Managing Information in the Public Sector Jay D White.2015-02-12 This first-of-its-kind survey covers both the basics of information technology and the managerial and political issues surrounding the use of these technologies. Unlike other works on information systems, this book is written specifically for the public sector and addresses unique public sector issues and concerns. The technical basics are explained in clear English with as little technical jargon as possible so that readers can move on to informed analysis of the public policy issues surrounding government's use of MIS. This practical tool includes end of chapter summaries with bridges to upcoming chapters, numerous boxed exhibits, thorough end-of-chapter notes and a bibliography for further reading.

Business Process Management Workshops Michael zur Muehlen,Jianwen Su.2011-05-16 This book constitutes the thoroughly refereed post-workshop proceedings of nine international workshops held in Hoboken, NJ, USA, in conjunction with the 8th International Conference on Business Process Management, BPM 2010, in September 2010. The nine workshops focused on Reuse in Business Process Management (rBPM 2010), Business Process Management and Sustainability (SusBPM 2010), Business Process Design (BPD 2010), Business Process Intelligence (BPI 2010), Cross-Enterprise Collaboration, People, and Work (CEC-PAW 2010), Process in the Large (IW-PL 2010), Business Process Management and Social Software (BPMS2 2010), Event-Driven Business Process Management (edBPM 2010), and Traceability and Compliance of Semi-Structured Processes (TC4SP 2010). In addition, three papers from the special track on Advances in Business Process Education are also included in this volume. The overall 66 revised full papers presented were carefully reviewed and selected from 143 submissions.

Business Information Systems Workshops Witold Abramowicz.2013-10-17 This book constitutes the refereed proceedings of the four workshops that were organized in conjunction with the International Conference on Business Information Systems, BIS 2013, which took place in Poznań, Poland, in June 2013. BIS workshops give researchers the opportunity to share their preliminary ideas and first experimental results and to discuss research hypotheses with a highly focused audience. The 25 papers in this volume were carefully reviewed and selected from 47 submissions and were revised and extended after the event. The workshop topics covered applications and economics of knowledge-based technologies (AKTB), business and IT alignment (BITA), enterprise systems for higher education (ESHE) and formal semantics for future enterprises (FSFE). In addition, two keynotes as well as ten papers presented at the PhD Symposium are also included in this volume.

Business Process Management Chiara Di Francescomarino,Andrea Burattin,Christian Janiesch,Shazia Sadiq.2023-08-31 This book constitutes the refereed proceedings of the 21st International Conference on Business Process Management, BPM 2023, which took place in Utrecht, The Netherlands, in September 2023. The 27 papers included in this book were carefully reviewed and selected from 151 submissions. They were organized in three main research tracks: Foundations, engineering, and management.

Business Intelligence Marie-Aude Aufaure,Esteban Zimányi.2013-01-17 To large organizations, business intelligence (BI) promises the capability of collecting and analyzing internal and external data to generate knowledge and value, thus providing decision support at the strategic, tactical, and operational levels. BI is now impacted by the "Big Data" phenomena and the evolution of society and users. In particular, BI applications must cope with additional heterogeneous (often Web-based) sources, e.g., from social networks, blogs, competitors', suppliers', or distributors' data, governmental or NGO-based analysis and papers, or from research publications. In addition, they must be able to provide their results also on mobile devices, taking into account location-based or time-based environmental data. The lectures held at the Second European Business Intelligence Summer School (eBISS), which are presented here in an extended and refined format, cover not only

established BI and BPM technologies, but extend into innovative aspects that are important in this new environment and for novel applications, e.g., machine learning, logic networks, graph mining, business semantics, large-scale data management and analysis, and multicriteria and collaborative decision making. Combining papers by leading researchers in the field, this volume equips the reader with the state-of-the-art background necessary for creating the future of BI. It also provides the reader with an excellent basis and many pointers for further research in this growing field.

Criminal Justice Management Course .1981

Informatics and Management Science II Wenjiang Du.2012-12-03 The International Conference on Informatics and Management Science (IMS) 2012 will be held on November 16-19, 2012, in Chongqing, China, which is organized by Chongqing Normal University, Chongqing University, Shanghai Jiao Tong University, Nanyang Technological University, University of Michigan, Chongqing University of Arts and Sciences, and sponsored by National Natural Science Foundation of China (NSFC). The objective of IMS 2012 is to facilitate an exchange of information on best practices for the latest research advances in a range of areas. Informatics and Management Science contains over 600 contributions to suggest and inspire solutions and methods drawing from multiple disciplines including: Computer Science Communications and Electrical Engineering Management Science Service Science Business Intelligence Management Science Service Science Business Intelligence Business Intelligence

Process Modeling and Management for Healthcare Carlo Combi, Giuseppe Pozzi, Pierangelo Veltri.2017-11-09 From the Foreword: [This book] provides a comprehensive overview of the fundamental concepts in healthcare process management as well as some advanced topics in the cutting-edge research of the closely related areas. This book is ideal for graduate students and practitioners who want to build the foundations and develop novel contributions in healthcare process modeling and management. --Christopher Yang, Drexel University Process modeling and process management are traversal disciplines which have earned more and more relevance over the last two decades. Several research areas are involved within these disciplines, including database systems, database management, information systems, ERP, operations research, formal languages, and logic. *Process Modeling and Management for Healthcare* provides the reader with an in-depth analysis of what process modeling and process management techniques can do in healthcare, the major challenges faced, and those challenges remaining to be faced. The book features contributions from leading authors in the field. The book is structured into two parts. Part one covers fundamentals and basic concepts in healthcare. It explores the architecture of a process management environment, the flexibility of a process model, and the compliance of a process model. It also features a real application domain of patients suffering from age-related macular degeneration. Part two of the book includes advanced topics from the leading frontiers of scientific research on process management and healthcare. This section of the book covers software metrics to measure features of the process model as a software artifact. It includes process analysis to discover the formal properties of the process model prior to deploying it in real application domains. Abnormal situations and exceptions, as well as temporal clinical guidelines, are also presented in depth Pro.

Big Data Platforms and Applications Florin Pop, Gabriel Neagu.2021-09-28 This book provides a review of advanced topics relating to the theory, research, analysis and implementation in the context of big data platforms and their applications, with a focus on methods, techniques, and performance evaluation. The explosive growth in the volume, speed, and variety of data being produced every day requires a continuous increase in the processing speeds of servers and of entire network infrastructures, as well as new resource management models. This poses significant challenges (and provides striking development opportunities) for data intensive and high-performance computing, i.e., how to efficiently turn extremely large datasets into valuable information and meaningful knowledge. The task of context data management is further complicated by the variety of sources such data derives from, resulting in different data formats, with varying storage, transformation, delivery, and archiving requirements. At the same time rapid responses are

needed for real-time applications. With the emergence of cloud infrastructures, achieving highly scalable data management in such contexts is a critical problem, as the overall application performance is highly dependent on the properties of the data management service.

Soft Computing and Fuzzy Methodologies in Innovation Management and Sustainability Ernesto León-Castro, Fabio Blanco-Mesa, Victor Alfaro-García, Anna Maria Gil-Lafuente, José M. Merigó, Janusz Kacprzyk. 2022-04-11 This book provides recent research on soft computing and fuzzy methodologies in innovation management and sustainability. The uncertainty in the business world is increasing. Significant changes are generated unexpectedly, so using fuzzy logic and soft computing methods allows us to create flexible scenarios adaptable to new realities. Within the book, we will find different applications of fuzzy methodologies that can apply to various topics such as sustainability, innovation, tourism, costs, exports, systems administration, among others. The book's main contribution is the applicability of the various methodologies to specific cases, which allows generating a relationship between theory and practice. In addition, it has some bibliometric studies on various topics that give us a visualization of what has happened and where multiple topics are headed. This book is recommended mainly for students who wish to know how the various fuzzy and soft computing tools can be taken to real situations, allowing a better understanding of these and generating new visions of future applicability.

Information Systems John Gallagher. 2022

Criminal Justice Planning and Management Series: Criminal justice management course (2 pts.)

United States. Law Enforcement Assistance Administration. 1981

Land And Soil Management Alfredo Sfeir-Younis. 2019-04-11 Soil erosion has become a problem of crisis proportions in developing countries around the globe, and better approaches to land management are desperately needed. This book provides analytical frameworks to guide the creation and appraisal of soil erosion control programs. The authors discuss a broad range of important issues involved in designing and implementing more effective soil conservation programs. The book begins with a discussion of the physical and economic dimensions of soil erosion and an estimation of the extent of the problem. It then explains how to improve the evaluation of soil conservation programs by integrating scientific knowledge with economic methods and procedures. A series of practical illustrations graphically demonstrates the application of the concepts derived from the theory. The most important organizational, institutional, technical, and macroeconomic aspects of soil and land management appraisal are outlined, and the major elements of project or program design are also pinpointed and illustrated. Finally, the book suggests areas most in need of future research.

Sustainable E-Business Management Matthew L Nelson, Michael J. Shaw, Troy J. Strader. 2010-07-30 This book contains selected papers from the e-Commerce and e-Business (SIGeBIZ) track at the 16th Americas Conference on Information Systems, AMCIS 2010, held in Lima, Peru, August 12-15, 2010. The 13 papers presented here were selected from 48 submissions and have been organized into three research lines: e-business models and information systems in financial markets, e-commerce use and design, and e-business research issues and methods.

Design and Control of Workflow Processes Hajo A. Reijers. 2003-07-01 The motivation behind the conception of this monograph was to advance scientific knowledge about the design and control of workflow processes. A workflow process (or workflow for short) is a specific type of business process, a way of organizing work and resources. Workflows are commonly found within large administrative organizations such as banks, insurance companies, and governmental agencies. Carrying out the tasks of a workflow in a particular order is required to handle one type of case. Examples of cases are mortgage applications, customer complaints, and claims for unemployment benefits. A workflow used in handling mortgage applications may contain tasks for recording the application, specifying a mortgage proposal, and approving the final policy. The monograph concentrates on four workflow-related issues within the area of Business Process Management; the field of designing and controlling business processes. The first issue is how workflows can be adequately modeled. Workflow modeling is an indispensable activity to support any reasoning about workflows. Different

purposes of workflow modeling can be distinguished, such as system enablement by Workflow Management Systems, knowledge management, costing, and budgeting. The focus of workflow modeling in this monograph is (a) to support simulation and analysis of workflows and (b) to specify a new workflow design. The main formalism used for the modeling of workflows is the Petri net. Many existing notions to define several relevant properties have been adopted, such as the workflow net and the soundness notion.

Proceedings of the International Conference on Technology and Innovation Management (ICTIM 2022) Arnifa Asmawi.2023-02-10 This is an open access book. The Centre for Knowledge and Innovation Management (CEKIM), Faculty of Management, Multimedia University is set to hold its second conference titled 'International Conference on Technology and Innovation Management 2022 (ICTIM 2022)' which carries the theme 'Humanizing Innovation for Sustainability'. This conference will bring together academic researchers, industry players, policymakers and civil society leaders to engage and share the latest trends and development in technology and innovation management.

Lectures on Petri Nets I: Basic Models Wolfgang Reisig, Grzegorz Rozenberg.1998-11-04 The two-volume set originates from the Advanced Course on Petri Nets held in Dagstuhl, Germany in September 1996; beyond the lectures given there, additional chapters have been commissioned to give a well-balanced presentation of the state of the art in the area. Together with its companion volume Lectures on Petri Nets II: Applications this book is the actual reference for the area and addresses professionals, students, lecturers, and researchers who are interested in systems design and would like to learn to use Petri nets familiar with subareas of the theory or its applications and wish to view the whole area - interested in learning about recent results presented within a unified framework - planning to apply Petri nets in practical situations - interested in the relationship of Petri nets to other models of concurrent systems.

Criminal justice management course United States. Law Enforcement Assistance Administration.1981

Informatics and Management Science V Wenjiang Du.2012-12-06 The International Conference on Informatics and Management Science (IMS) 2012 will be held on November 16-19, 2012, in Chongqing, China, which is organized by Chongqing Normal University, Chongqing University, Shanghai Jiao Tong University, Nanyang Technological University, University of Michigan, Chongqing University of Arts and Sciences, and sponsored by National Natural Science Foundation of China (NSFC). The objective of IMS 2012 is to facilitate an exchange of information on best practices for the latest research advances in a range of areas. Informatics and Management Science contains over 600 contributions to suggest and inspire solutions and methods drawing from multiple disciplines including: Computer Science Communications and Electrical Engineering Management Science Service Science Business Intelligence

Challenges in Information Technology Management Man-Chung Chan, Ronnie Cheung, James N. K. Liu.2008 This volume contains some research papers from the International Conference on Information Technology and Management organized by the Hong Kong Polytechnic University, in conjunction with the Institute of Systems Management (ISM). It comprises 30 selected and refereed papers in the development of enabling technologies, electronic commerce and knowledge management, and IT systems and applications. These papers feature the results of the latest research in the areas of information systems, enabling technologies, and business management, as well as potential applications in industries including education, finance, logistics, medical tourism, and IT services.

Business Intelligence Marie-Aude Aufaure, Esteban Zimányi.2012-01-11 Business Intelligence (BI) promises an organization the capability of collecting and analyzing internal and external data to generate knowledge and value, providing decision support at the strategic, tactical, and operational levels. Business Intelligence is now impacted by the Big Data phenomena and the evolution of society and users, and needs to take into account high-level semantics, reasoning about unstructured and structured data, and to provide a simplified access and better understanding of

diverse BI tools accessible through mobile devices. In particular, BI applications must cope with additional heterogeneous (often Web-based) sources, e.g., from social networks, blogs, competitors', suppliers', or distributors' data, governmental or NGO-based analysis and papers, or from research publications. The lectures held at the First European Business Intelligence Summer School (eBISS), which are presented here in an extended and refined format, cover not only established BI technologies like data warehouses, OLAP query processing, or performance issues, but extend into new aspects that are important in this new environment and for novel applications, e.g., semantic technologies, social network analysis and graphs, services, large-scale management, or collaborative decision making. Combining papers by leading researchers in the field, this volume will equip the reader with the state-of-the-art background necessary for inventing the future of BI. It will also provide the reader with an excellent basis and many pointers for further research in this growing field.

Emerging Technologies for Information Systems, Computing, and Management W. Eric Wong, Tinghuai Ma. 2013-06-06 This book aims to examine innovation in the fields of information technology, software engineering, industrial engineering, management engineering. Topics covered in this publication include; Information System Security, Privacy, Quality Assurance, High-Performance Computing and Information System Management and Integration. The book presents papers from The Second International Conference for Emerging Technologies Information Systems, Computing, and Management (ICM2012) which was held on December 1 to 2, 2012 in Hangzhou, China.

Business Process Management: Current Applications and the Challenges of Adoption Renata Gabryelczyk, Tomislav Hernalaus. 2020-01-01 Business Process Management (BPM) has been evolving for over 25 years in information systems research, management science, and organizational practice (Vom Brocke & Mendling, 2018). The earliest characteristics of BPM concentrated around process analysis, improvement and control, in a less strict manner that required reengineering (Elzinga, Horak, Lee, & Bruner, 1995). More mature approaches, observed since the year 2000, have been promoting the so-called process thinking, i.e. managing an organization from a process-based point of view. These approaches emphasize that process and team work oriented organizational structures should be aligned with other management systems. Process management should be holistic by its nature so as to cover an entire organization. Although BPM researchers stressed the need for system thinking at that time, published literature distinguished two perspectives of looking at BPM: the organizational perspective and the technological perspective of BPM. From the organizational perspective, authors focused on a number of key factors, i.e., process governance, a process-based organizational structure concept, customer orientation of internal and external processes, managing an organization based on process outputs, building process relations, and improving process maturity throughout the customer value chain, as well as through strategically aligning process initiatives to organizational objectives. From the technological perspective, the key factors of interest to authors, referred to as BPMS (Business Process Management System), include IT methods, techniques and tools that support the designing, implementation, modeling and simulation of business processes and are considered to be an extension of classical workflow systems or an environment for designing management support IT systems, e.g. ERP class systems. An integrated and interdisciplinary approach was proposed in the framework of six core BPM elements required for the holistic and sustainable use of process management (Rosemann & Vom Brocke, 2010). These include strategic alignment, governance, methods, information technology, people and culture. In this sense, technology is only one of six closely interrelated elements. Currently, there are two distinct directions in the evolution of BPM: traditional BPM and digital BPM. The former encompasses methods, techniques and systems that traditionally lead to increased organizational efficiency and to improved process effectiveness and flexibility. Although studies on BPM have been continuously evolving, some research gaps still remain open. The traditional understanding of process management seems particularly vital to organizations in developing economies, which sometimes follow practices and models that were designed and tested in highly developed countries,

but should also be committed to drawing on their own experience and understanding of their local business environment (Gabryelczyk & Roztock, 2018). Research on BPM in this traditional focus is still needed to better document, implement and improve idiosyncratic business processes in the context of an organization, environment, culture, and country. This is also confirmed by research conducted under the JEMI Special Issue on Business Process Management. Besides the traditionally shaped approach to BPM, organizations increasingly treat BPM as a driver of organizational innovation and as an essential part of the digital transformation (Vom Brocke & Schmiedel, 2015). New digital technologies such as social media, digital platforms, big data and advanced data analytics, blockchains, robotics, etc., enable development and growth in a constantly changing environment. To take advantage of these opportunities in the digital world, organizations require new BPM competences and capabilities. However, digital disruption creates quite a challenge for the BPM research community. How can BPM capabilities be developed in order to achieve adaptability, growth, flexibility, and agility? How can BPM foster innovations within and throughout organizations? These are just some of the issues for future BPM-related research. Threads associated with employing BPM for digital transformation have been included in a proposed Special Issue on BPM. This Special Issue on BPM consists of six articles including contributions from invited authors from three transition economies: Croatia, Slovakia, and Poland. All of the papers focus on applications of the process approach to management or directly to the adoption of Business Process Management. The majority of articles relate to the traditional BPM thread, although the indicated BPM alliances with other concepts such as Knowledge Management, Change Management, and Project Management are worthy of note. Only one article addresses the topic of BPM in the context of digital transformation. The nature and structure of these articles may be indicative of the current motivational factors and process maturity levels of organizations adopting ordinary and/or advanced BPM practices. When analyzing the content of individual articles, we pay attention to the factors underlying BPM adoption. We understand the primary motivation to be the expected benefits from BPM. Therefore, we can assume this Special Issue to be a contribution to BPM development in the form of the indicating motivation and triggers for BPM adoption. The first paper, by Jerzy Auksztol and Magdalena Chomuszek, proposes a process-based approach to construct a Data Control Framework for Standard Audit File for Tax (SAF-T). The process approach is used to redesign the internal financial control processes and procedures of an organization to meet the new requirements of a fiscal audit. The process approach, combined with risk management and quality management, is, therefore, a tool supporting entrepreneurs adapting to new regulations imposed on them by their external environment, particularly those of tax authorities. Therefore, in this case, the main motivation for adopting elements of BPM was the impact of external environment factors. The paper by Ana-Marija Stjepić, Lucija Ivančić, and Dalia Suša Vugec focuses on the link between Business Process Management and digital transformation. The authors have developed a theoretical framework for the emerging role of BPM in digitalization and as a guide for researchers and practitioners conducting digital transformation initiatives in organizations. The results obtained in the article prove that the set goals and expected benefits of digital transformation can be achieved by a rethink and improvement of the processes, with a particular focus on end-to-end customer processes through supply chain management. Based on this article, we can conclude that one of the main motivational factors for BPM adoption is a desire to obtain the benefits of digital transformation. The article written by Miroslava Nyulásziová and Dana Pařová takes up the issues of using and linking the process approach and BPM lifecycle with the designing of decision support systems. The authors of this paper have developed an innovative system for decision support by implementing modeling, analysis, and improvement methods to the transportation process in the studied organization. The forwarding company's case study presented in the paper also shows how BPM adoption began with a single main process that has been streamlined and automated. Therefore, the motivations for BPM adoption were not only operational, relating to the optimization of the cost of the process, but also managerial, oriented on improving the decision-making process. The use of information technology allowed the full exploitation of the potential for process

improvements. The next paper by Olga Sobolewska is about incorporating the issues of BPM into the contemporary challenges of network organizations. The author claims that the organization's orientation towards both business processes and knowledge management is a strong success factor for network cooperation. The author argues that modern organizations should focus on managing knowledge-oriented processes to become attractive to cooperation partners for network organizations. In this article, BPM adoption is of a strategic nature for the purposes of undertaking new forms of cooperation. The paper by Hubert Bogumił has an interdisciplinary character and, in a unique way, shows the connections between the concepts of process management, organizational change management, and IT project management. The author undertook the challenge of examining how problems for organizations managing IT projects facilitate in different ways the use of distinctive approaches to improve business processes. The author emphasizes that the main difficulty is the fact that modern organizations most often use a hybrid approach, with elements of both traditional project management and agile. The need to create a work environment that takes into account the risk of unexpected system and business regression, as well as a diagnosis of the causes and methods of its mitigation, is the initial research result in this paper. This article contributes to the development of BPM governance and integration of IT governance. The motivational factors for BPM are multi-faceted, as is the scope of the article. However, their managerial and cultural character (related to methods of communication and rules of cooperation in teams) should be emphasized. The article by Agnieszka Bitkowska concerns the integration of the concept of Knowledge Management and BPM. The author restates in her article that the identification, acquisition, presentation and documentation of knowledge are not independent tasks, but are implemented within business processes. In this paper, the correlations between BPM and Knowledge Management have been examined and the benefits and practical implications resulting from the integrated implementation of both concepts are emphasized. In the case of this article, BPM adoption can be a success factor for the implementation of Knowledge Management and the achievement of associated benefits. Studying Business Process Management from the different angles presented in this Special Issue should enrich our understanding of current BPM practices and better realize future challenges, especially those related to BPM development in the context of digital transformation and the integration of BPM with other management-related concepts. In addition, the contribution made by the authors of this Special Issue allowed us to see various motivations and triggers for BPM adoption, from operational, to managerial, strategic, cultural and technological ones, and those driven by the external environment. We would like to thank the authors for their contribution to this Special Issue. We would also like to thank all the reviewers for their valuable comments, which helped the authors improve their articles significantly. We are firmly convinced that the BPM research results presented in this Special Issue will help strengthen the existing body of BPM knowledge. We recommend reading the related issue of the JEMI journal to the wider community of BPM researchers, practitioners, and enthusiasts. Guest Editors Renata Gabryelczyk, Tomislav Hernaus Acknowledgments The editorial work on this Special Issue was supported by the Polish National Science Centre, Poland, Grant No. 2017/27/B/HS4/01734.

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Informatics and Management Science I Wenjiang Du.2012-12-05 The International Conference

on Informatics and Management Science (IMS) 2012 will be held on November 16-19, 2012, in Chongqing, China, which is organized by Chongqing Normal University, Chongqing University, Shanghai Jiao Tong University, Nanyang Technological University, University of Michigan, Chongqing University of Arts and Sciences, and sponsored by National Natural Science Foundation of China (NSFC). The objective of IMS 2012 is to facilitate an exchange of information on best practices for the latest research advances in a range of areas. Informatics and Management Science contains over 600 contributions to suggest and inspire solutions and methods drawing from multiple disciplines including: · Computer Science · Communications and Electrical Engineering · Management Science · Service Science · Business Intelligence

Journal on Data Semantics I Stefano Spaccapietra, Sal March, Karl Aberer. 2003-10-09 This book constitutes the first volume of the first journal in the new LNCS Journal Subline, the Journal on Data Semantics. Publishing a journal in a book series might come as a surprise to customers, readers, and librarians, thus we would like to provide some background information and our motivation for introducing this new LNCS subline. As a consequence of the very tight interaction between the Lecture Notes in

Computer Science series and the international computer science research and development community, we receive quite a few proposals for new archive journals. From the successful launch of workshops or conferences and publication of their proceedings in the LNCS series, it might seem like a natural step to approach the publisher about launching a journal once this specific field has gained a certain level of maturity and stability. Each year we receive about a dozen such proposals and even more informal inquiries. Like other publishers, it has been our experience that launching a new journal and making it a long-term success is a hard job nowadays, due to a generally difficult market situation, and library budget restrictions in particular. Because many of the proceedings in LNCS, and especially many of the LNCS post-proceedings, apply the same strict reviewing and selection criteria as established journals, we started discussing with proposers of new journals the alternative of devoting a few volumes in LNCS to their field, instead of going through the painful Sisyphean adventure of establishing a new journal on its own.

Behavioral Consequences of Dynamic Pricing David Prakash. 2022-07-28 Digital technologies are driving the application of dynamic pricing. Today, this pricing strategy is used not only for perishable products such as flights or hotel rooms, but for almost any product or service category. With dynamic pricing, retailers frequently adjust their prices over time to respond to factors such as demand, their supply and that of competitors, or the time of sale. Additionally, dynamic pricing allows retailers to take advantage of a large share of consumers' willingness to pay while avoiding losses from unsold products. Ultimately, this can lead to an increase in revenue and profit. However, the application of dynamic pricing comes with great challenges. In addition to the technological implementation, companies have to take into account that dynamic pricing can cause complex and unintended behavioral consequences on the consumer side. The key objective of this dissertation is to provide a deeper understanding of the impact of dynamic pricing on consumer behavior. To this end, this dissertation presents insights from four perspectives. First, how reference prices as a critical component in purchase decisions are operationalized. Second, how customers search for products priced dynamically, differentiated by business and private customers, as well as by different devices used for the search. Third, whether and how dynamic pricing influences the impact of internal reference prices on purchase decisions. Finally, this dissertation demonstrates that consumers perceive price changes as personalized in different purchase contexts, leading to reduced perceptions of fairness and undesirable behavioral consequences.

Strategic Management Notes PDF Arshad Iqbal. Strategic Management Notes PDF: MBA/BBA Easy Lecture Notes & Course Concepts to Review Chapters Terms (Management Definitions, Terminology & Explanations) covers revision notes from class notes & textbooks. Strategic Management notes PDF covers chapters' short notes with concepts, definitions and explanations for BBA, MBA exams. Strategic Management course concepts PDF provides a general course review for subjective exam, job's interview, and test preparation. Strategic management chapters terms PDF

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Organizing (II), Orientation, Ownership Concentration, and Parochialism. And many more terms and abbreviations!

Proceedings of the Eleventh International Conference on Management Science and

Engineering Management Jiuping Xu, Mitsuo Gen, Asaf Hajiyevev, Fang Lee Cooke. 2017-06-27 This book is organized in 2 volumes and 6 parts. Part I is Big Data Analytics, which is about new advances of analysis, statistics, coordination and data mining of big data; Part II is Information Systems Management, which is about the development of big data information system or cloud platform. Part III is Computing Methodology with Big Data, which is about the improvements of traditional computation technologies in the background of big data; Part IV is Uncertainty Decision Making, which is about the decision making methods with various uncertain information, such as fuzzy, random, rough, gray, unascertained. Part V is Intelligence Algorithm. Part VI is Data Security, which is a particularly important aspect in the modern management environment.

Practice-Driven Research on Enterprise Transformation Frank Harmsen, Frank

Schalkwijk, Joseph Barjis, Sietse Overbeek. 2010-10-29 This volume constitutes the proceedings of the Second Working Conference on Practice-Driven Research on Enterprise Transformation (PRET), held in Delft, The Netherlands, on November 11, 2010. PRET acts as a platform to bridge the gap between theory and practice, and strives for synergy and cross-fertilization between industry and academia. Thus all authors have been asked to combine theory and practice by using real-life case studies and referring to practical experiences. The 9 papers presented were carefully reviewed and selected from 24 submissions, and are grouped in three sections on situational transformation; portfolio, program and project management; and enterprise architecture to align business and IT.

Digital Active Methodologies for Educative Learning Management Geada, Nuno, Jamil, George Leal. 2022-06-24 Recently, education as a whole has undergone a serious change as online learning has increased in popularity. In order to provide students with the most innovative educational practices and ensure institutions are up to date in their teaching policies, digital tools and techniques must be implemented. Further study on the current methodologies of online teaching and learning is required to understand the best practices and challenges. Digital Active Methodologies for Educative Learning Management develops a theoretical and practical study related to the change in learning management and discusses how various digital tools and frameworks can be applied to manage education. Covering key topics such as emerging technology, social media, online learning, and artificial intelligence, this reference work is ideal for librarians, administrators, school faculty, academicians, scholars, practitioners, instructors, and students.

Informatics and Management Science IV Wenjiang Du. 2012-12-06 The International Conference on Informatics and Management Science (IMS) 2012 will be held on November 16-19, 2012, in Chongqing, China, which is organized by Chongqing Normal University, Chongqing University, Shanghai Jiao Tong University, Nanyang Technological University, University of Michigan, Chongqing University of Arts and Sciences, and sponsored by National Natural Science Foundation of China (NSFC). The objective of IMS 2012 is to facilitate an exchange of information on best practices for the latest research advances in a range of areas. Informatics and Management Science contains over 600 contributions to suggest and inspire solutions and methods drawing from multiple disciplines including: Computer Science Communications and Electrical Engineering Management Science Service Science Business Intelligence

Introduction to Information Systems R. Kelly Rainer, Efraim Turban. 2008-01-09 WHATS IN IT FOR ME? Information technology lives all around us-in how we communicate, how we do business, how we shop, and how we learn. Smart phones, iPods, PDAs, and wireless devices dominate our lives, and yet it's all too easy for students to take information technology for granted. Rainer and Turban's Introduction to Information Systems, 2nd edition helps make Information Technology come alive in the classroom. This text takes students where IT lives-in today's businesses and in our daily lives while helping students understand how valuable information technology is to their future careers. The new edition provides concise and accessible coverage of core IT topics while connecting these topics to Accounting, Finance, Marketing, Management, Human resources, and Operations, so

students can discover how critical IT is to each functional area and every business. Also available with this edition is WileyPLUS - a powerful online tool that provides instructors and students with an integrated suite of teaching and learning resources in one easy-to-use website. The WileyPLUS course for Introduction to Information Systems, 2nd edition includes animated tutorials in Microsoft Office 2007, with iPod content and podcasts of chapter summaries provided by author Kelly Rainer.

Reshaping Accounting and Management Control Systems Katia Corsi, Nicola Giuseppe Castellano, Rita Lamboglia, Daniela Mancini. 2017-03-21 This book examines the relationship between digital innovations on the one hand, and accounting and management information systems on the other. In particular it addresses topics including cloud computing, data mining, XBRL, and digital platforms. It presents an analysis of how new technologies can reshape accounting and management information systems, enhancing their information potentialities and their ability to support decision-making processes, as well as several studies that reveal how managerial information needs can affect and reshape the adoption of digital technologies. Focusing on the four major aspects data management, information system architecture, external and internal reporting, the book offers a valuable resource for CIOs, CFOs and more generally for business managers, as well as for researchers and scholars. It is mainly based on a selection of the best papers - original double blind reviewed contributions - presented at the 2015 Annual Conference of the Italian Chapter of the Association for Information Systems (AIS).

Web-based Education Anil Aggarwal. 2003-01-01 Successful use of information and communication technologies depends on usable designs that do not require expensive training, accommodate the needs of diverse users and are low cost. There is a growing demand and increasing pressure for adopting innovative approaches to the design and delivery of education, hence, the use of online learning (also called E-learning) as a mode of study. This is partly due to the increasing number of learners and the limited resources available to meet a wide range of various needs, backgrounds, expectations, skills, levels, ages, abilities and disabilities. The advances of new technology and communications (WWW, Human Computer Interaction and Multimedia) have made it possible to reach out to a bigger audience around the globe. By focusing on the issues that have impact on the usability of online learning programs and their implementation, Usability Evaluation of Online Learning Programs specifically fills-in a gap in this area, which is particularly invaluable to practitioners.

Business Process Management Claudio Di Ciccio, Remco Dijkman, Adela del Río Ortega, Stefanie Rinderle-Ma. 2022-09-06 This book constitutes the refereed proceedings of the 20th International Conference on Business Process Management, BPM 2022, which took place in Münster, Germany, in September 2022. The 22 papers included in this book were carefully reviewed and selected from 98 submissions. They were organized in topical sections as follows: task mining; design methods; process mining; process mining practice; analytics; and systems. The book also includes one keynote talk in full-paper length and 5 tutorial papers.

Organizational Innovation and Change Cecilia Rossignoli, Mauro Gatti, Rocco Agrifoglio. 2015-10-07 This book explores a range of critical issues and emerging topics relevant to the linkages between information technologies and organizational systems. It encourages debate and opens up new avenues of inquiry in the fields of Information Systems, organization and management studies by investigating selected themes of growing research interest from multiple disciplinary perspectives such as organizational innovation and impact, information technology, innovation transfer, and knowledge management. The volume is divided into two sections, each of which focuses on a specific theme: ICT, organizational innovation and change; and ICT and knowledge management. The content of each section is based on a selection of the best papers (original double-blind peer-reviewed contributions) presented at the annual conference of the Italian chapter of the AIS, held in Genoa, Italy in November 2014.

MIS 2002 Denmark Mis 200 (2002 Esbjerg. 2003-05-20 This book constitutes the thoroughly refereed post-proceedings of the Metainformatics Symposium, MIS 2002, held in Esbjerg, Denmark in August 2002. The 15 revised full papers and 3 revised short papers presented together with two

introductory articles by the volume editor were carefully reviewed and selected for inclusion in the book. Among the topics addressed are software development, cooperative knowledge management, Web issues, structural computing, content management systems, object-oriented programming, hypermedia, multimedia, metadata, UML, configuration management, Web services, and infrastructure resource management.

Software Architecture Knowledge Management Muhammad Ali Babar, Torgeir Dingsøy, Patricia Lago, Hans van der Vliet. 2010-05-03 A software architecture manifests the major early design decisions, which determine the system's development, deployment and evolution. Thus, making better architectural decisions is one of the large challenges in software engineering. Software architecture knowledge management is about capturing practical experience and translating it into generalized architectural knowledge, and using this knowledge in the communication with stakeholders during all phases of the software lifecycle. This book presents a concise description of knowledge management in the software architecture discipline. It explains the importance of sound knowledge management practices for improving software architecture processes and products, and makes clear the role of knowledge management in software architecture and software development processes. It presents many approaches that are in use in software companies today, approaches that have been used in other domains, and approaches under development in academia. After an initial introduction by the editors, the contributions are grouped in three parts on Architecture Knowledge Management, Strategies and Approaches for Managing Architectural Knowledge, and Tools and Techniques for Managing Architectural Knowledge. The presentation aims at information technology and software engineering professionals, in particular software architects and software architecture researchers. For the industrial audience, the book gives a broad and concise understanding of the importance of knowledge management for improving software architecture process and building capabilities in designing and evaluating better architectures for their mission- and business-critical systems. For researchers, the book will help to understand the applications of various knowledge management approaches in an industrial setting and to identify research challenges and opportunities.

Digital Transformation in Industry Vikas Kumar, Jafar Rezaei, Victoria Akberdina, Evgeny Kuzmin. 2021-07-26 This book offers a selection of the best papers presented at the international scientific conference Digital Transformation in Industry: Trends, Management, Strategies, held by the Institute of Economics of the Ural Branch of the Russian Academy of Sciences, Russia in November 2020. The main focus of the book is to evaluate trends and perspectives of digital transformation in industry and industrial markets through the dissemination of Industry 4.0. The aim of the topics discussed is to create an idea of introduction mechanisms for digitization processes and to specify successful strategies of digital transformation in all sectors of industrial enterprises. The experience of developed and developing economies, as well as small and large enterprises implementing IT and other technological innovations are included. Students as well as managers of industrial organizations alike can benefit from the results of the topics covered.

Management Information Systems Kenneth C. Laudon, Jane Price Laudon. 2004 Management Information Systems provides comprehensive and integrative coverage of essential new technologies, information system applications, and their impact on business models and managerial decision-making in an exciting and interactive manner. The twelfth edition focuses on the major changes that have been made in information technology over the past two years, and includes new opening, closing, and Interactive Session cases.

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